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**MEDIA RELEASE**

**SEACOM and Q-KON announce partnership to improve low-earth-orbit satellite connectivity in South Africa**

**Johannesburg, South Africa— 24 February 2025 – SEACOM, a leading Pan-African provider of connectivity and cloud services, is pleased to announce its partnership with Q-KON, an innovative satellite engineering enterprise for Sub-Saharan Africa. This collaboration will enhance the SEACOM low-earth orbit (LEO) satellite connectivity services, which have been offered in South Africa since early 2024.**

The enhanced LEO connectivity benefit from the partnership will also now form part of SEACOM's broader connectivity portfolio, enabling the firm to significantly improve and strengthen its service offering while increasing the versatility and resilience of its network.

LEO solutions enable SEACOM clients to integrate LEO connectivity into their network infrastructure and business continuity strategies. Data is routed through satellites beamed to teleport facilities and then to various network centres and endpoints. Q-KON provides the Twoobii-LEO satellite enterprise solution built on the global Eutelsat OneWeb high-speed, low-latency constellations in key African countries.

"This partnership is consistent with our customer-centric strategy, and our clients can expect the best and most effective solutions for their enterprise needs," says Sajid Khan, MD of SEACOM Group Digital Services.

"LEO connectivity allows South African enterprises to reinforce their digital ecosystems and invest in heightened network resilience and business continuity. The partnership showcases the co-creation between the two companies, whose synergistic relationship has allowed us to combine our in-depth understanding of terrestrial infrastructure with their specialised expertise in satellite-based networks, resulting in innovative solutions tailored to modern business challenges," says Khan.

"The rise of LEO technology throughout Africa's corporate and public landscape has provided a unique opportunity for Q-KON, one that we are embracing with the power of collaboration and the help of reputable industry players such as SEACOM. We are very excited to see where this partnership takes us and how we work together to usher in the next stage of continent-wide digital transformation," says Dr Dawie de Wet, Group CEO of Q-KON and their African satellite service, Twoobii.

In recent years, Africa has seen significant growth in the deployment of LEO satellite technology for several applications, with the technology being widely used across the continent in remote and underdeveloped areas to connect to the internet and other communication networks. That growth is set to accelerate in the future.

"The recent accelerated growth of satellite services in general for Africa, and LEO services specifically, provides Q-KON with a unique opportunity to develop Africa-centric solutions leveraging the global constellations and our in-depth system engineering capabilities. The most recent success is the development of the Super Smart Twoobii-OneWeb service. We are pleased that SEACOM has selected Q-KON as a valued partner for this connectivity segment, and we look forward to supporting SEACOM on this journey," de Wet adds.

Trends such as the transition to alternative energy sources and advancing digital transformation in all its forms have prompted enterprises in South Africa to explore the potential of LEO satellites and the promise of stability and reliability they bring to parts of their businesses. "LEO connectivity is especially suitable for organisations with low latency and intensive workloads, including those in mining, retail, and financial services sectors," Khan explains. Khan also notes that LEO connectivity adds to enterprises' connectivity infrastructure and does not replace other wired and terrestrial technologies and mediums.

"The ability to continue operating during a network disruption or failure is where the true value of LEO comes to light. Imagine a bank or retail finance provider with branches or outlets in regions lacking adequate terrestrial systems and infrastructure. By leveraging a LEO connection, those providers can keep outlets connected and provide essential services to their clients," says Khan.

"By expanding and guaranteeing network availability, companies can reduce costs, increase their market presence, operate in underserved areas, and uphold the quality of their customer experience. With the help of Q-KON and by upholding our commitment to creating a digitally connected Africa, we can tailor our solutions and deliver impactful results," he concludes.

For more information about LEO satellite connectivity and how SEACOM can enhance your enterprise's network and digital infrastructure, contact info@seacom.com to speak with one of our sales representatives.

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**EDITORS' NOTES:**

**ABOUT SEACOM**

[SEACOM](http://www.seacom.com/) is a diversified ICT provider of scale, offering a wide range of voice, managed networks, security, cloud, and server hosting solutions and services to businesses, network carriers, service providers and enterprises. SEACOM Digital Infrastructure owns and operates one of Africa's largest networks of ICT infrastructure, including multiple subsea cables, a resilient, continent-wide IP-MPLS Network, and Fibre networks in and across the continent. With a network spanning South Africa to Europe and Asia, SEACOM empowers African businesses to connect seamlessly and securely to global markets. Businesses partner with SEACOM's Digital Services for cybersecurity solutions, including firewalls, threat detection, cloud-based solutions and secure network infrastructure, to safeguard their digital assets.

**ABOUT TWOOBII, MANAGED BY Q-KON**

[Twoobii](https://twoobii.com/) is a high-throughput satellite connectivity service managed by [Q-KON](https://www.qkon.com/), a leading satellite engineering enterprise. The partnership with Eutelsat OneWeb and the extension of LEO satellite services will give customers (such as lodges, schools, hospitals, businesses and governments) access to high-speed, low-latency satellite broadband, capable of connecting even the most rural or remote communities across multiple African countries.

**FURTHER MEDIA INFORMATION AND INTERVIEW REQUESTS**

* Stone issues this release on behalf of SEACOM Group.
* For media enquiries or interview requests, don't hesitate to get in touch with Willem Eksteen, CEO of Stone or a media liaison member of the Stone team at media@stone.consulting / +27114470168. Alternatively, contact Natalie Correia at SEACOM on +27114618475 / natalie.correia@seacom.com